Well, we call them salesmen now.

(Oh, they called them drummers in the early days then?)

Yeah, drummers in the early days. They had to drum by trade. They would dome in town on that early morning train about four o'clock. And we had an old hotel over there, and they would go over there and stay till the stores would open up, then they'd go down, usually have big suitcases to display their wares and they called them drummers.

HOTELS AND OTHER BUILDINGS.

(The old hotel was next to the railroad on the other side of the tracks?)

Yes, they have torn off the top stories of them and it's just, I don't know 
(Who run that old hotel, do you remember?)

Yes, people named Simpson ran it.

'(And it was called Simpson Hotel, was it?)

Well, I don't know whether it was called Simpson Hotel or Adair Hotel. But people named Simpson ran it about as far back as I can remember. They lived there but they moved out about 1905 or '06. It was before statehood, because the building was finished and my father had his hardware store on the south side of it and the Farmers' Bank in the north side of it. And then I remember election day when we was all stirred up then about voting it in as a state in 1907 and the building was finished and occupied before 1907.

(What was your cousin's name?)

what was your cousin's hame.

Green Dunham.

(Green Dunham. He's the one that built that big building down there.)

Yes, and later on, I don't know whether he sold it directly to Mr. Reed or whether, in the meantime, somebody else owned that building, but my cousin