

GIFT REQUIREMENT CHART

THE SOUTH AFRICA FREE ELECTIONS FUND (SAFE)

| <u>Size of Gift</u> | <u># of Gifts Required</u> | <u>Total</u> | <u>Cumulative Total</u> |
|---------------------|--------------------------------|--------------|-----------------------------|
| \$ 2,000,000 | 1 | \$ 2,000,000 | \$ 2,000,000 |
| 1,000,000 | 2 | 2,000,000 | 4,000,000 |
| 500,000 | 4 | 2,000,000 | 6,000,000 |
| 250,000 | 5 | 1,250,000 | 7,250,000 |
| 100,000 | 12 | 1,200,000 | 8,450,000 |
| 50,000 | 31 | 1,550,000 | 10,000,000 |
| | ----- | ----- | ----- |
| TOTAL | 55 | \$10,000,000 | \$10,000,000 |
| under \$50,000 | many | ? | ? |

NOTE: The above paradigm for gift development must be viewed as an exceptional set of goals for a start-up situation, and accentuates the exceptional opportunity for high impact philanthropic leadership in a situation such as SAFE's.