

—See Scientific Marketing of a Perishable Product . . . . .	82
Necrology . . . . .	46, 284
News of the Sections and Student Branches . . . . .	84, 283
Nucleus of a Management Library . . . . .	224
Organized Labor—See Policies of Organized Labor . . . . .	235
Personnel Activities of the Delaware and Hudson Railroad— <i>W. W. Bates</i> . . . . .	62
Policies of Organized Labor— <i>Florence C. Thorne</i> . . . . .	235
Practical Man in the Making, The— <i>Meyer Bloomfield</i> . . . . .	257
Preserving Ideals in Solving Practical Problems— <i>C. L. Barnum</i> . . . . .	77
Principles of Wage Payment— <i>A. B. Rich</i> . . . . .	214
Prison Industries—See Psychology in the Organization of Prison Industries . . . . .	219
Production Incentives at the Curtis Publishing Company— <i>Walter D. Fuller</i> . . . . .	80
Progress Towards Science in Marketing— <i>W. E. Freeland</i> . . . . .	207
Psychology in the Organization of Prison Industries— <i>Edgar A. Doll</i> . . . . .	219
Railway Industry—See Union Management Cooperation in the Railway Industry . . . . .	6
—See Personnel Activities of the Delaware and Hudson Railroad . . . . .	62
Relations of the Chief Executive to His Principal Associate Executives, The— <i>H. S. Person</i> . . . . .	47
Research—See The Interview as a Method of Research . . . . .	268
—See Management's Concern in Research . . . . .	261
—See The Manufacturers' Research Association . . . . .	275
Sections (of the Taylor Society), News of . . . . .	84, 283
Scientific Business Forecasting, Part I— <i>J. L. Stone</i> . . . . .	52
—Part II— <i>S. L. Kederski</i> . . . . .	55
Scientific Management—See Interpretation of a German View of Scientific Management, An . . . . .	232
—See Taylor's Famous Testimony Before the Special House Committee . . . . .	95
—See Union-Management Cooperation in the Railway Industry . . . . .	6
Scientific Marketing of a Perishable Product— <i>Charles F. Adams</i> . . . . .	82
Significance of the (Congressional) Investigation (of Scientific Management)— <i>H. S. Person</i> . . . . .	90
Student Branches (of the Taylor Society), News of . . . . .	84
Success— <i>Frederick Winslow Taylor</i> . . . . .	68
Taylor's Famous Testimony Before the Special House Committee . . . . .	95
Top Control— <i>John H. Williams</i> . . . . .	199
Trends in General Administration— <i>J. O. McKinsey</i> . . . . .	79
Union-Management Cooperation in the Railway Industry . . . . .	
—Introduction <i>Frederick H. Ecker</i> . . . . .	6
—Part I. The Technique of Cooperation— <i>Otto S. Beyer, Jr.</i> . . . . .	7
—Part II. Labor's Appraisal of Principles, Methods and Results— <i>Bert M. Jewell</i> . . . . .	21
—Part III. Management's Appraisal of Principles, Methods and Results— <i>Sir Henry Worth Thornton, K. B. E.</i> . . . . .	26
Wage Payment Principles—See Principles of Wage Payment . . . . .	214
Women's Industrial Conference—Reported by <i>Lillian M. Gilbreth, Pauline Goldmark and Mary van Kleeck</i> . . . . .	40

## II. Authors

Adams, Charles P.— <i>Scientific Marketing of a Perishable Product</i> . . . . .	82
Barber, G. G.—Discussion of <i>The Illusion of Final Authority</i> . . . . .	250
Barnum, C. L.— <i>Preserving Ideals in Solving Practical Problems</i> . . . . .	77
Bates, W. W.— <i>Personnel Activities of the Delaware and Hudson Railroad</i> . . . . .	62
Beyer, Otto S., Jr.— <i>The Technique of Cooperation</i> (Part I of Union-Management Cooperation in the Railway Industry) . . . . .	7

Bingham, W. V.—Discussion of research papers . . . . .	281
Bloomfield, Meyer— <i>The Practical Man in the Making</i> . . . . .	257
Bruere, Henry— <i>An Historic Occasion</i> , Appraisal of the February 1926 meeting . . . . .	4
Cobleigh, H. R.—Discussion of <i>Management of Automotive Service</i> . . . . .	36
Dennison, Henry S.— <i>Balancing Manufacturing and Distribution</i> . . . . .	81
Doll, Edgar A.— <i>Psychology in the Organization of Prison Industries</i> . . . . .	219
Eaton, J. Shirley— <i>Catching up with the Auk</i> , Appraisal of the February 1926 meeting . . . . .	3
Ecker, Frederick H.—Introduction to <i>Union-Management Cooperation in the Railway Industry</i> . . . . .	6
Feiss, Richard A.—Discussion of <i>The Illusion of Final Authority</i> . . . . .	254
Foisie, Francis P.—Discussion of research papers . . . . .	282
Follett, Mary P.— <i>The Illusion of Final Authority</i> . . . . .	243
Freeland, W. E.— <i>Progress Towards Science in Marketing</i> . . . . .	207
Fuller, Walter D.— <i>Production Incentives at the Curtis Publishing Company</i> . . . . .	80
Hopf, Harry Arthur— <i>An Interpretation of a German View of Scientific Management</i> . . . . .	232
Jewell, Bert M.— <i>Labor's Appraisal of Principles, Methods and Results</i> (Part II of Union-Management Cooperation in the Railway Industry) . . . . .	21
Kederski, S. L.—Part II <i>Scientific Business Forecasting</i> . . . . .	55
Kendall, Henry P.—Discussion of <i>The Illusion of Final Authority</i> . . . . .	251
Lay, Chester F.—Discussion of <i>The Illusion of Final Authority</i> . . . . .	256
McKinsey, J. O.— <i>Trends in General Administration</i> . . . . .	79
Person, H. S.— <i>Management's Concern in Research</i> . . . . .	261
— <i>The Relations of the Chief Executive to His Principal Associate Executives</i> . . . . .	47
— <i>Significance of the Investigation</i> . . . . .	90
— <i>All unsigned comment and editorials</i> . . . . .	
Preble, T. L.— <i>Management of Automotive Service</i> . . . . .	30
Rich, A. B.— <i>Principles of Wage Payment</i> . . . . .	214
Scott, Rumsey W.— <i>The Banker's Interest in Good Management</i> . . . . .	230
Slichter, Sumner H.— <i>Raising the Plane of Industrial Relations Discussion</i> , Appraisal of the February 1926 meeting . . . . .	3
Staubach, Charles P.—Discussion of <i>Management of Automotive Service</i> . . . . .	38
Stone, J. L.—Part I. <i>Scientific Business Forecasting</i> . . . . .	52
Stone, N. I.—Discussion of <i>The Illusion of Final Authority</i> . . . . .	255
Stuart, Francis Lee— <i>What the Record Promises</i> , Appraisal of the February 1926 meeting . . . . .	5
Taylor, Frederick Winslow— <i>Success</i> . . . . .	68
—Testimony at Hearings before the Special Committee of the House of Representatives, January, 1912 . . . . .	95
Thorne, Florence C.— <i>Policies of Organized Labor</i> . . . . .	235
Thornton, Sir Henry Worth— <i>Management's Appraisal of Principles, Methods and Results</i> (Part III of Union-Management Cooperation in the Railway Industry) . . . . .	26
Tweedy, R. L.— <i>The Manufacturers' Research Association</i> . . . . .	275
van Kleeck, Mary— <i>The Interview as a Method of Research</i> . . . . .	268
Williams, John H.— <i>Top Control</i> . . . . .	199
Wolf, Robert B.—Discussion of <i>The Illusion of Final Authority</i> . . . . .	252
Yoakum, C. S.—Discussion of research papers . . . . .	282

## III. Reviews

Administration of Industrial Enterprises, The, by <i>Edward D. Jones</i> —Reviewed by Elliott Dunlap Smith . . . . .	87
Applied Business Finance, by <i>Edmond Earle Lincoln</i> —Reviewed by Hastings Lyon . . . . .	284
Business Power Through Psychology, by <i>Edgar James Swift</i> —Reviewed by Ordway Tead . . . . .	240
Conferences, Committees, Conventions and How to Run Them, by <i>Edward Eyre Hunt</i> —Reviewed by Robert T. Kent . . . . .	87