

Louisville Ky. Dec. 13. '16.
No 1227 Bardstown Road

Dear Professor:—

In answer to your letter of Dec. 6. 16. I would say that you may send the Groot stick if you want me to make an attempt to sell it to a museum.

\$25.00 certainly was a cheap price for it. The only respect in which I might have more success than you in selling it would be the fact that I could photograph it and also make a colored sketch of it. I have always found this very effective in offering specimens for sale.

If you have not done that (i. e. sent photos and colored sketches to the museum you offered it to) then it may be worth while for me to try. Otherwise my efforts would hardly have more effect than yours unless you want ^{me} to offer it for a lower price than you did.

Before the war I could have easily sold it for at least \$50.00 (\$50.00) in three or four places in Germany.

For many years to come they will have