1. Do you want independence as well as security? You're in business for yourself in life insurance ... with an able general agent and a strong company guiding you to success.

2. Do you like to help other people? New England Mutual men have a strong urge to combine service to others with their chosen career. This business provides that kind of satisfaction as few others do.

3. How much income can you earn? There's no top limit—or speed limit—on the earnings of New England Mutual sales representatives. After your financed learning period, your own efforts and ambition set the pace. Many young graduates of our training program make over $5000 in their first year. Many of our "older hands" earn well into five figures.

4. How can you feel whether you'll succeed in life insurance? New England Mutual gives you special aptitude tests and tells you frankly whether or not it thinks you will make good.

5. Is New England Mutual a good company to represent? Its liberal, flexible policies cover every sales need and are nationally advertised—and its men are stimulating and congenial to work with. The company has been established on both coasts for over a century, and its resources have doubled in the past 10 years.

6. How quickly could you get going? First, send in the coupon for more complete answers to your questions. Then, if you and New England Mutual like each other, you can start selling under expert supervision even while you are training.

Our new agency in Oklahoma City has openings for two sales representatives. Previous life insurance experience not essential. This is a real opportunity for men of initiative. Get in touch with ALBERT WHALE, GENERAL AGENT, First National Building.