A Sooner Shows How To Make Friends

A Young Law Student's Sincere Interest In Important Affairs Has Won Friendly Attention from Noted Men

DALE CARNEGIE ought to call on Ewing C. Sadler, '38law, for some points on how to win friends and influence people. When Sadler was only twenty years old and a newcomer to Sulphur, he influenced enough people there to win a seat in the State Legislature. In the four years since that time, in addition to serving in the Legislature, and finishing his law course, he has managed to become well acquainted with Justice Louis D. Brandeis of the United States Supreme Court and has visited personally with other members of the Supreme Court, various members of the Cabinet at Washington and had a ten-minute informal conversation with President Roosevelt.

However, if Dale Carnegie questions this 24-year-old Sooner graduate, he will not discover any startling secret or formula for making such remarkable contacts from the O. U. campus to the highest offices in the nation's capital.

Mr. Sadler obtained his opportunity to see Justice Brandeis by the simple and direct expedient of writing him a letter. The philosopher-jurist answered the letter, assuring Sadler he would be glad for him to call and giving instructions as to how to arrange an appointment. The young Sooner visited with Justice Brandeis for more than three hours, and at the conclusion of the visit was invited to write to the justice at least once a month, chiefly for discussion of political, social and economic questions.

The friendship developed by mail, and this summer Justice Brandeis invited Mr. Sadler to come to Washington again for a series of daily conferences on social and economic questions. Mr. Sadler went to Washington in September and visited at the Brandeis home for about two hours each day.

According to request and tradition, Mr. Sadler cannot repeat or quote any of the conversations. He does say, however, that Justice Brandeis repeatedly emphasizes that better government will come only through honest and intelligent effort, based on the highest character, by a group of men interested only in the public welfare. This once fact must be repeatedly brought to the public's attention, Mr. Sadler is convinced. He adds that a sound education along these lines could be an essential part of our institutions of higher learning. At the end of the visit in September Justice Brandeis asked that the Sooner alumnus continue his monthly letters.

While in Washington Mr. Sadler also had conferences with Henry H. Woodring, secretary of war; Homer S. Cummings, attorney general; Harold L. Ickes, secretary of interior; Henry A. Wallace, secretary of agriculture, and Pat Hurley, Oklahoman who was in President Hoover's cabinet.

Through the Daily Oklahoman of Oklahoma City, Mr. Sadler was admitted to a press conference with President Roosevelt at the White House.

"When the conference was over the newspaper men left hurriedly, but I was standing near the President's desk," Mr. Sadler recalls. "The President turned to me, flashed that famous Roosevelt smile and put out his hand. For about ten minutes we talked. He asked me about my trip and about conditions in Oklahoma. He signed his biography written by Emil Ludwig that I was carrying."

Mr. Sadler also visited Justice Hugo M. Black while in Washington and describes him as being underrated by the public.

"Three highlights of my trip," he said, "were the brilliance and interesting features of the Brandeis conferences, the personality and human qualities of the President and the discovery of the real man Black."

During his earlier visit to Washington Mr. Sadler visited Chief Justice Hughes and Associate Justices Stone, Cardozo, Roberts, Sutherland and Van Devanter. He also visited Postmaster General Farley, Secretary Roper and Secretary Perkins.

Mr. Sadler received both A. B. and LL. B. degrees from the University last June. He was president of the Men's Council in 1933-34. He is county attorney-elect for Murray county, having been nominated for this office in the July primary.

His home in Sulphur contains a small library of booklets, pamphlets and other materials containing information about public questions, which Justice Brandeis has sent him for study. A special shipment of these came just before the Sooner alumnus went to Washington this year, and he had to be well prepared to discuss the material found in them.

Friends say that there is nothing freakish about Mr. Sadler's success in politics and in making important friends. He is simple and direct in his approach. If he had not been well grounded in government and economics before his first visit with Justice Brandeis and had not been able to carry on an intelligent conversation, he certainly would not have had the opportunity to build up a lasting friendship with the great jurist. He has made his own opportunities, but he has made them by being prepared for them.

Article published

Grace E. Ray, '20, '23ma, assistant professor of journalism in the University, is author of an article, Where Mound Men Dwelt, in the August 31 issue of the Christian Science Monitor magazine section. The article describes excavations at the Spiro Indian mounds.