

And uh, I think basically they're of good design. So ~~uh~~ but I think Indians (not clear) if you will keep these to a minimum. In other words, whatever the authority might think of the new brick and trim. Let's put this all in a package. The individual is deciding on the brick color and then when he does he's got the trim, the roof. Everything picked out cause he understands this beforehand.

(Participant, man:) And he can't change after..

Mr. Clement: Right.

(Participant, man:) Because I know what shape can get into if they get to some changes. Well, he can be pulling out what little hair he's got left now.

Mr. Clement: And you can understand with the price they've got on this house.

You can not stand a lot of changes in the field. And come out with the same

(not clear) (If you mention price uh the authority will know. This house here,

brick is around little over nine thousand dollars. It has over a thousand

square feet in it. This is less, considerably less than ten dollars a foot.

We just finished a project at Sayre, And that other project at Anadarko, not

any better quality or anything. It's costing over fourteen dollars a square

which is not abnormal at all..

(Participant, man:) I don't..I don't know how you can build a good house for us.

(Conversation.)

Mr. Clement: If you wasn't right in my area, it would be impossible. But

this is just the start for us and frankly you may not make any money on this

but if we break even we've learned something. And we're sorry and we'll know what the cost is then.

(Participant, man:) That's why I'm interested in these additional homes. At this price..prices you've given us. It may not be that price next time.

Mr. Clement: Well, I think your cost..national cost index will reflect that.

Well like what we've got 4.2 percent this year. And of course (not clear) in some stages...