

Mr. Clement: Right. Mahogany.

(Participant, man:) Was that a finished...?

(Participant, man:) Yeah. Prefinished.

Mr. Clement: Yeah. What you call a prefinished.

(Participant, man:) Prefinished.

(Conversation) (Participant, lady:) What about the bricks?

MR. Clement: Did you mention bricks?

(Participant, lady:) uh-huh.

Mr. Clement: I'm glad you did and let me say this about the bricks. Brick in our country is real critical. Some of it's on three months' delivery. And nearly all of it is six weeks delivery. I..I am..and the color of brick is so remote and you can nearly always get one color than another. Depending on what they're running. But we could sure foul up a lot of operation and have a house finished and setting there and waiting another two or three weeks for brick. Then when we get the brick we wait another two or three weeks.. if we happen to get a cold day or something for a bricklayer..uh..and a few cold days behind. Bricklayers are real scarce in our country. And bricks real scarce. But we can brick 'em. And this is what ya'll want and this is what we want. Uh, I said all that to say this six months ago while we could order salmon colored brick. And next week why they'll be there the next day. The brick salesman was knocking on our door. And now they're hiding for fear we're gonna give 'em an order. Cause they can't deliver. They're just that far behind. Now I have one solution uh, and it's been at a premium but the situation is kind of changing. And used brick if they like it is beautiful. You know it gives rustic mortar effect and I don't know if the authority..

(Participant, man:) I'm surprised you could even get it for the price.

Mr. Clement: Well most places it's ten dollars over new brick but right now we're in a reverse situaion in Oklahoma. And mainly because of urban renewal in Oklahoma City. They're they're getting a lot of brick out of there. More