



CHEROKEE NATION

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Wilma P. Mankiller
Principal Chief

John Ketcher
Deputy Chief

September 27, 1993

John Gudgel
MAX USA INC
840 North Oswego
Tulsa, Oklahoma 74115

Dear Mr. Gudgel,

Thank you for your letter dated September 20, 1993. I will review your proposal this week and provide you with a formal response.

I don't think red tape or "political quagmire" is the problem. Rather it is the high degree of conservatism we exercise with regard to investment and business opportunities. We have a financially stable tribal organization in part because we are very, very careful about the business ventures we get involved in. However, I do understand your need for a speedy response.

I hope to review your proposal and have a response to you by the end of this week.

Thank you for bringing this to my attention.

Sincerely,

Wilma P. Mankiller
Principal Chief

WPM/AC:bb